Erasmus School of Health Policy & Management





Healthcare innovations with impact

Why engineers and health economists should collaborate more closely

Óbuda University Budapest 6 September 2022



Outline of my talk

- Innovations in medical technology have had a large impact on society
- Healthcare increasingly expensive
- Threat for access to healthcare and adoption of innovations
- New technologies should improve the efficiency of healthcare
 - provide value to to payers
 - align with user/patient preferences
- Health economists can help provide these insights
- Closer collaboration between engineers and health economists is important to face the societal challenge of affordable healthcare for all



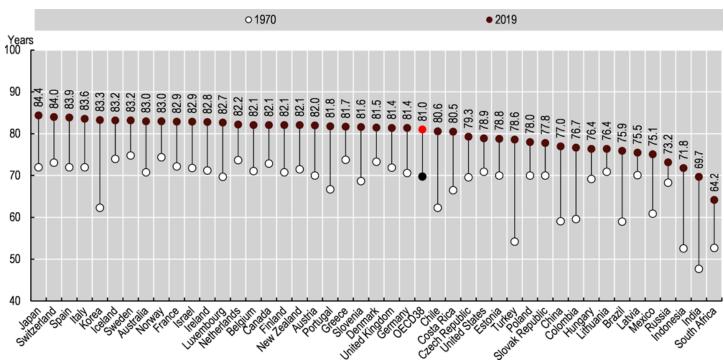
Innovations in medical technology have had a large impact on society

- People around the world live longer and healthier lives
 - life expectancy has improved
 - health-related quality has improved



Life expectancy at birth, 1970 and 2019 (or nearest year)

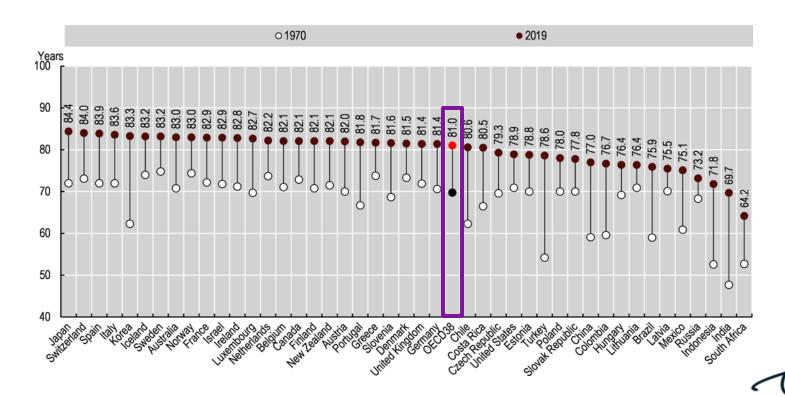
Source: OECD Health Statistics 2021



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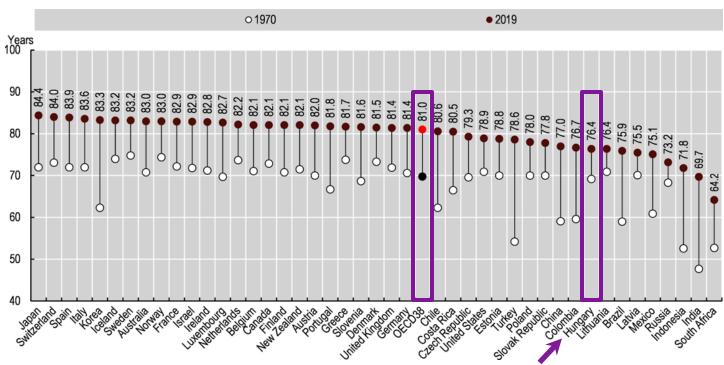
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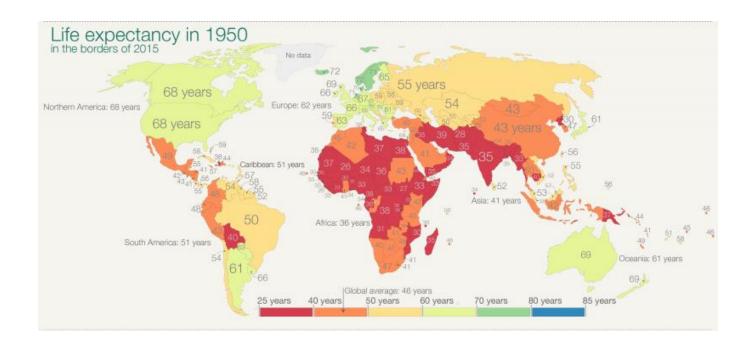
Source: OECD Health Statistics 2021



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Life expectancy in 1950 and 2015

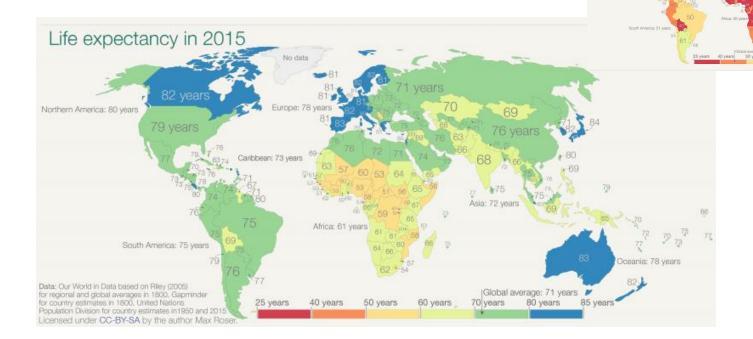
Source: https://ourworldindata.org/life-expectancy





Life expectancy in 1950 and 2015

Source: https://ourworldindata.org/life-expectancy

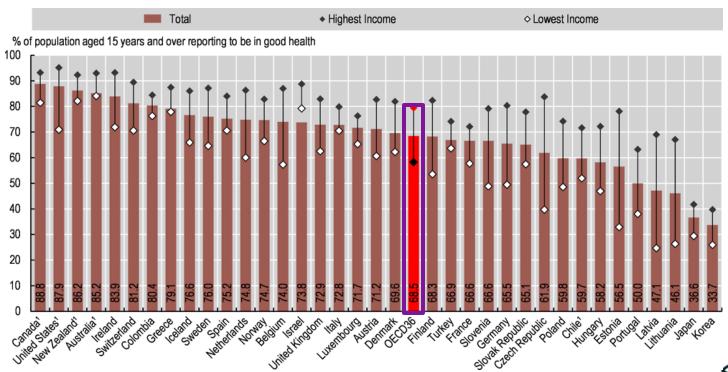




Life expectancy in 1950 in the borders of 2015

Adults rating their own health as good or very good (2019)

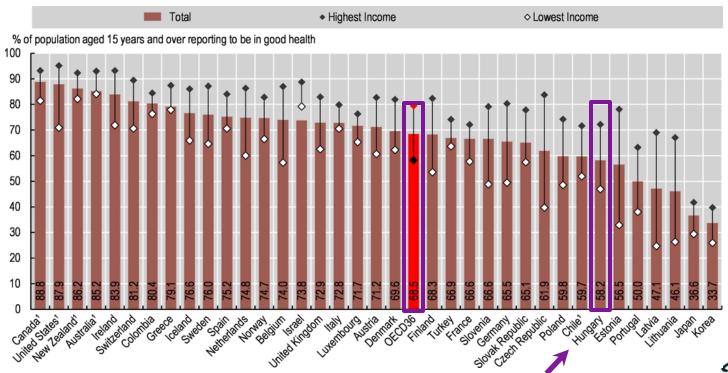
Source: OECD Health Statistics 2021





Adults rating their own health as good or very good (2019)

Source: OECD Health Statistics 2021





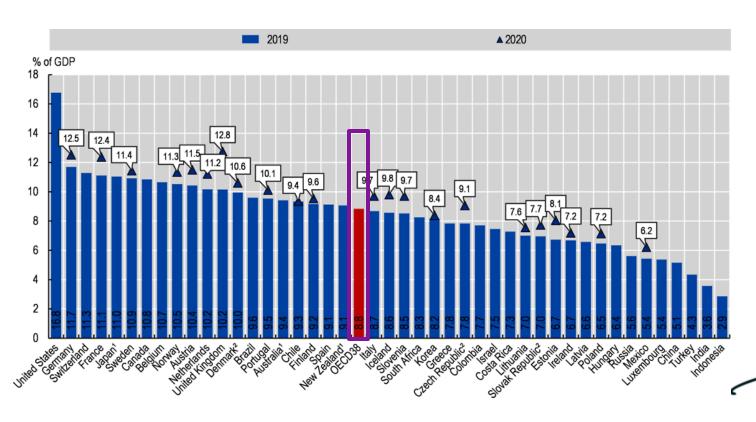
Innovations in medical technology have had a large impact on society

- People around the world live longer and healthier lives
- Introduction of new possibilities for treatment has increased expectations and demand for care of patients
- Adoption of new technologies has contributed to a substantial rise in healthcare expenditures



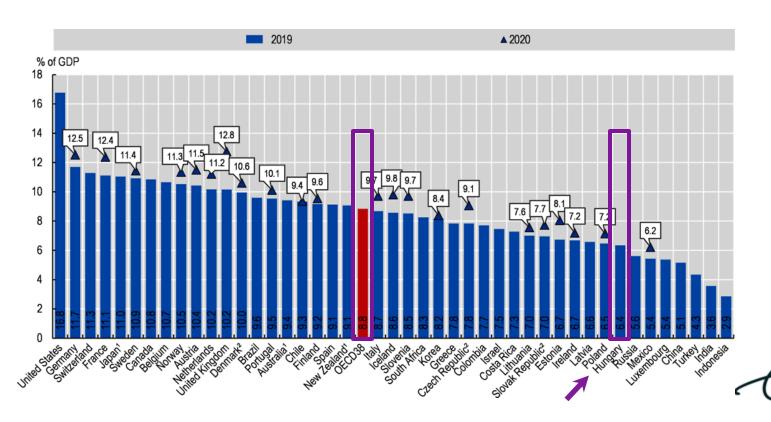
Health expenditure as a share of GDP (2019 / 2020)

Source: OECD Health Statistics 2021, WHO Global Health Expenditure Database.



Health expenditure as a share of GDP (2019 / 2020)

Source: OECD Health Statistics 2021, WHO Global Health Expenditure Database.



Expensive healthcare is threat for access to healthcare and adoption of innovations

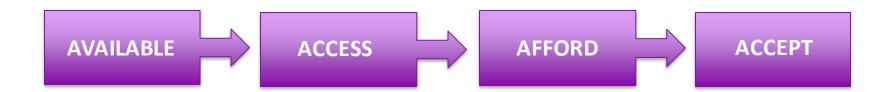
- People around the world live longer and healthier lives
- People have increased expectations and demand for healthcare
- Substantial rise in healthcare expenditures, in the past and the future
- Budget for healthcare is limited, individual and society
- Huge societal challenge to provide the healthcare that citizens need and want within the limits of available budgets
- In a way, innovations in medical technology have been a blessing in disguise



- To secure and promote access for patients to future innovations, it is important that new technologies improve the efficiency of healthcare
 - provide the same benefits at lower costs, or more benefits at the same costs
 - align innovations with patient preferences to improve adoption and adherence

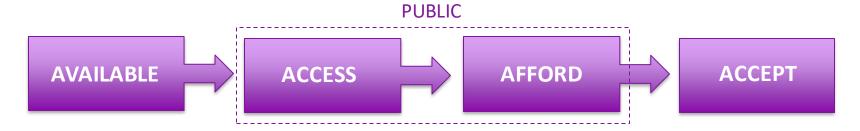


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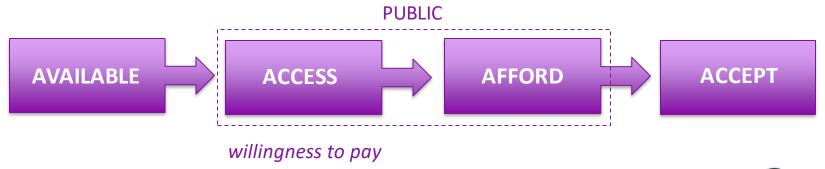


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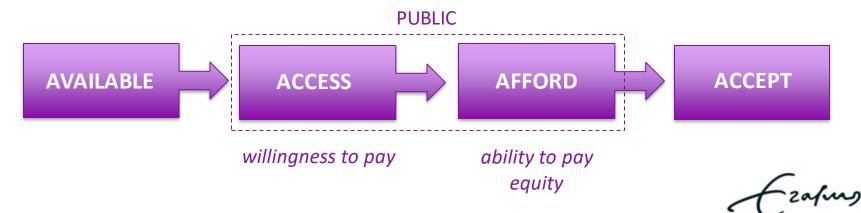


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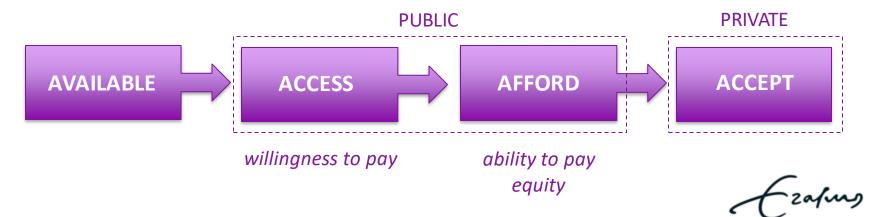


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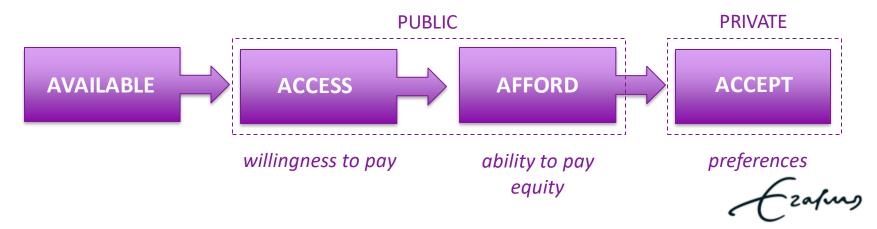
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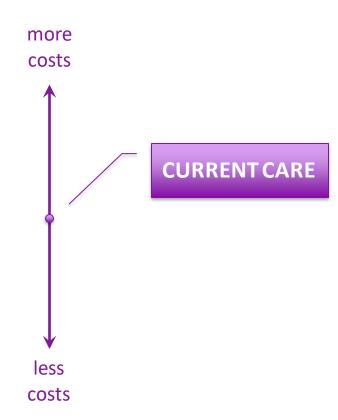


- Money → costs
 - All relevant costs to patient and society
 - Treatment, time, productivity, informal care
- Value → benefits
 - Symptoms, health status, quality of life
- Cost-benefit analysis (or cost-effectiveness analysis)
 - Difference in costs between current technology and new technology
 - Difference in benefits between current technology and new technology

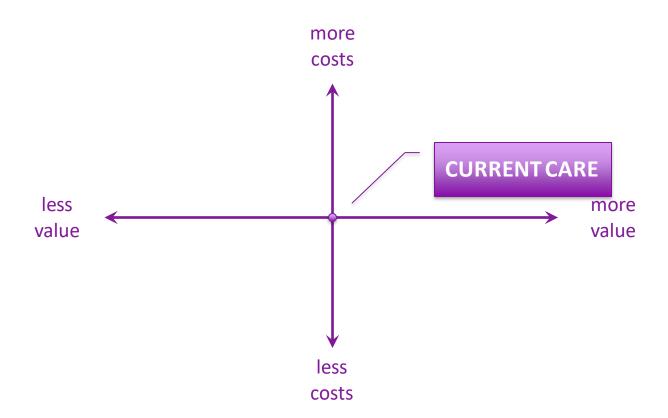




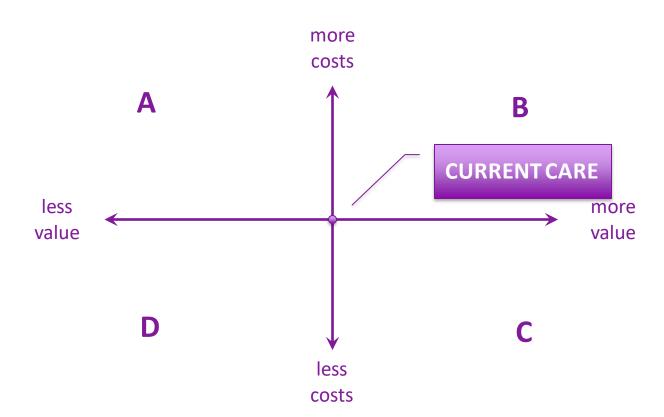




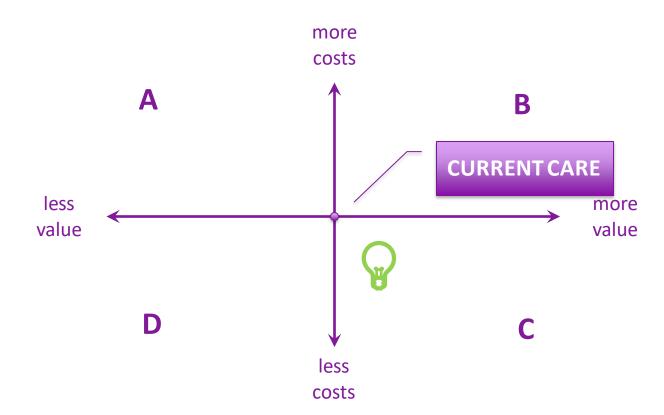




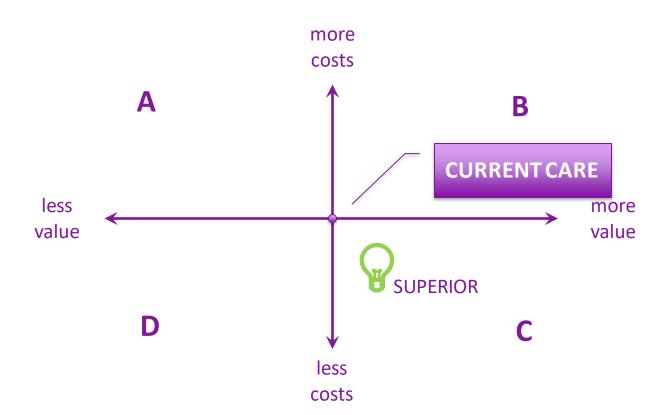




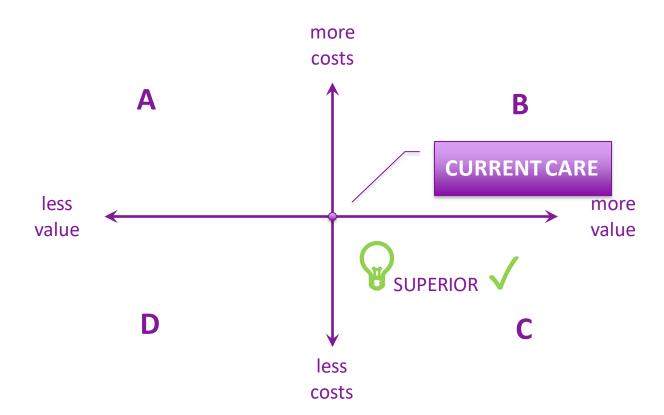




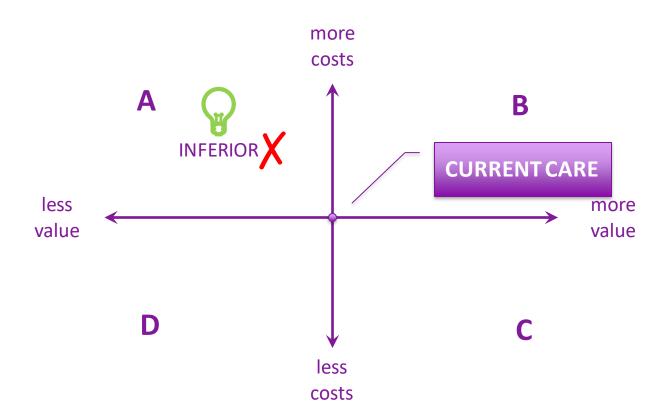
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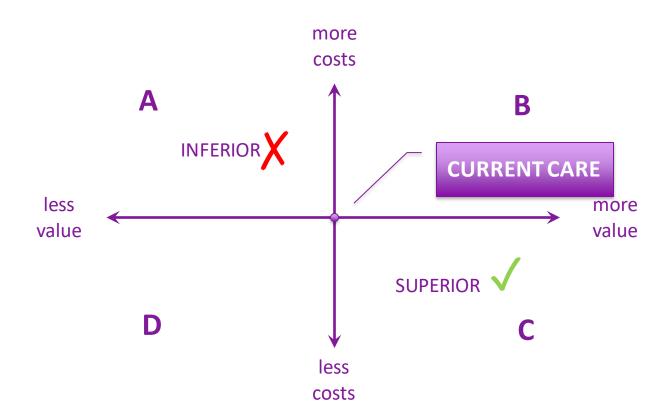
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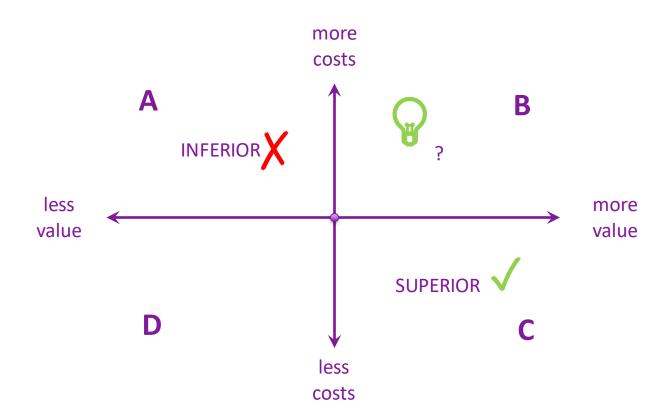
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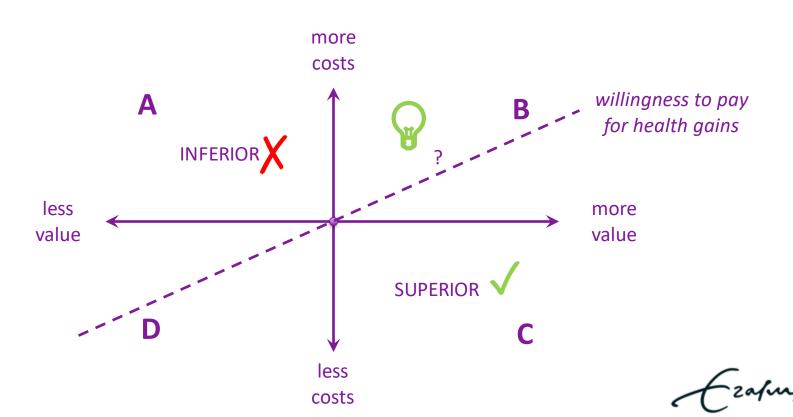


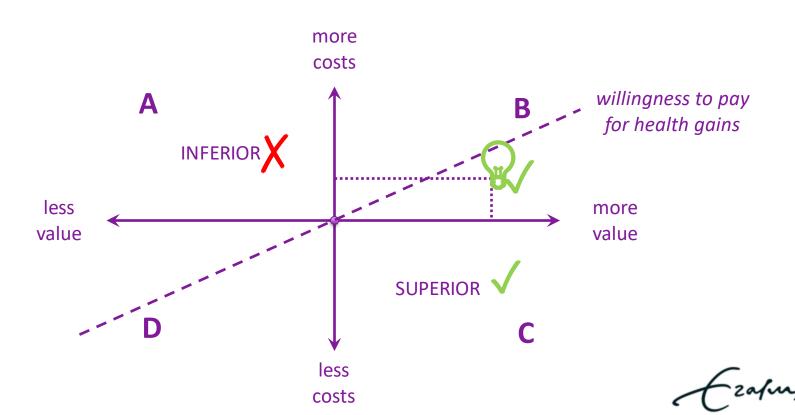


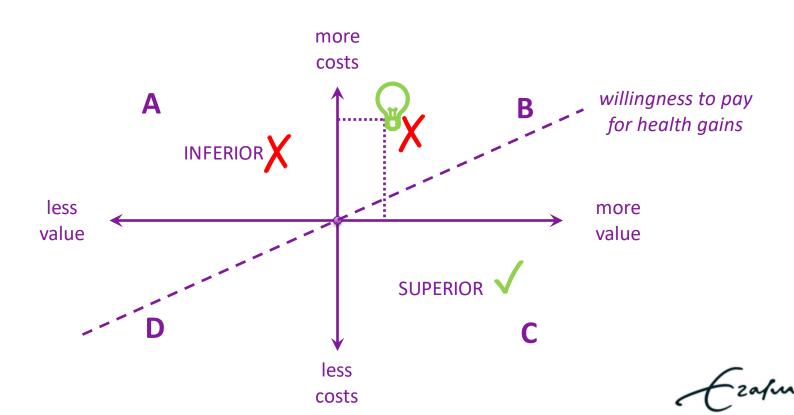


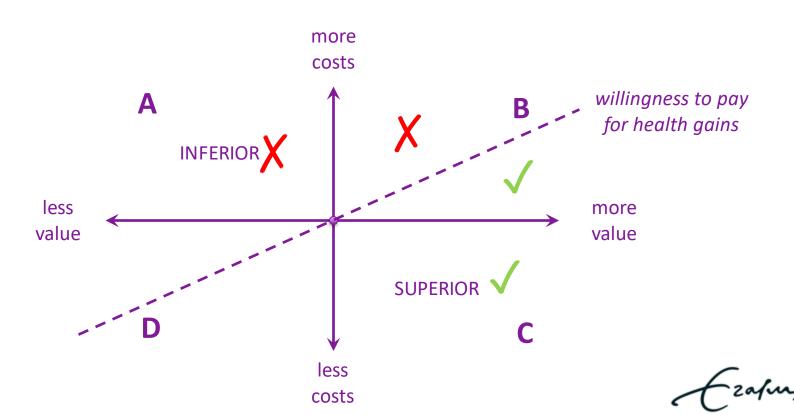




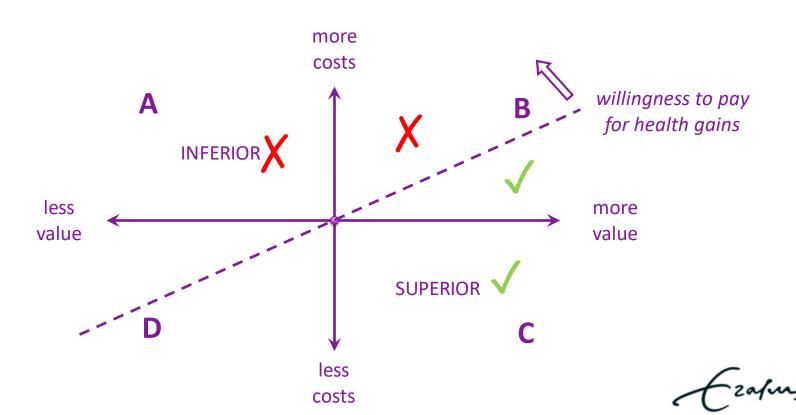




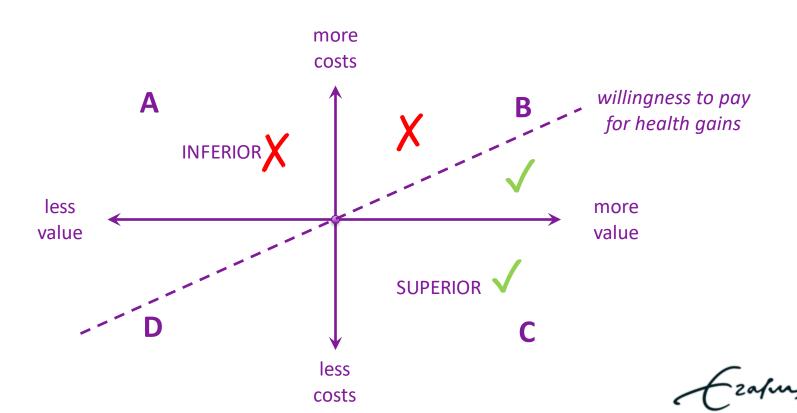




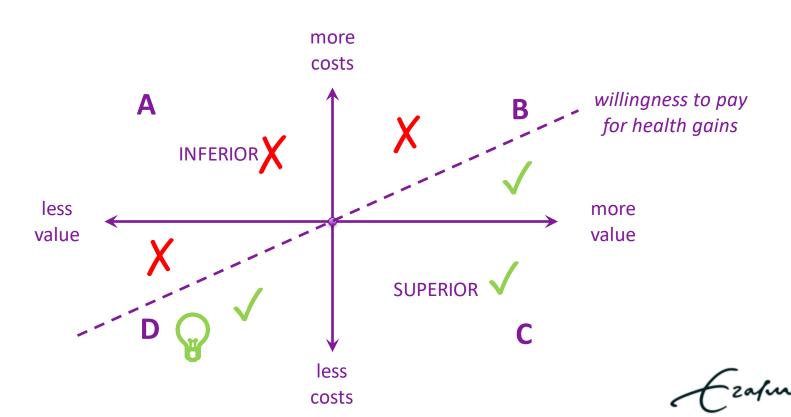
Efficiency: value for money



Efficiency: value for money



Efficiency: value for money



Efficiency value for money

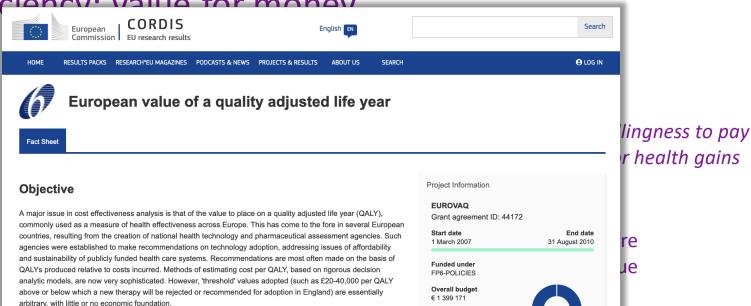
This critical policy issue is reflected in growing interest across Europe in development of more sound methods to

value of a QALY across a number of European Member States. This would be addressed in two ways; through

in various fields) across Member States; and through survey research to test two methods of deriving a societal willingness-to-pay (WTP) based monetary value of a QALY. A European-level research initiative is required in the interests of subsidiarity and coherence. Different Member States will have different levels of affordability of QALY production. Country-specific values would lead to improve decision- making and efficiency. But it is crucial that WTP-based values generated have been rigorously tested across cultures using a consistent methodological approach.

elicit such a value. The aim of this project would, therefore, be to develop robust methods to determine the monetary

'modelling' such a value based on values of statistical lives currently used (or implicit values from adoption decisions



EU contribution

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Coordinated by

United Kingdom

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Efficiency: patient preferences

- Factors that influence adoption and adherence
 - Important to ensure that the full benefits of technologies are realized
- Preferences
 - Mode of treatment
 - Acceptability of health states
 - Policies
 - Willingness to pay



Social Science & Medicine 292 (2022) 114626

Efficiency: pa

- Factors that influe
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"Please, you go first!" preferences for a COVID-19 vaccine among adults in the Netherlands

Niek Mouter ^{a,*}, Annamarie de Ruijter ^a, G. Ardine de Wit ^{b,c}, Mattijs S Lambooij ^b, Maarten van Wijhe ^d, Job van Exel ^e, Roselinde Kessels ^{f,g}

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- c Utrecht University, University Medical Center Utrecht, Juliuscenter for Health Sciences and Primary Care, Utrecht University, Utrecht, the Netherlands
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ARTICLE INFO

Keywords:
Vaccination
COVID-19
SARS-CoV-2
Public preferences
Health policy
Discrete choice experiment

ABSTRACT

Background: Vaccination is generally considered the most direct way to restoring normal life after the outbreak of COVID-19, but the available COVID-19 vaccines are simultaneously embraced and dismissed. Mapping factors for vaccine hesitancy may help the roll-out of COVID-19 vaccines and provide valuable insights for future pandemics.

Objectives: We investigate how characteristics of a COVID-19 vaccine affect the preferences of adult citizens in the Netherlands to take the vaccine directly, to refuse it outright, or to wait a few months and first look at the experiences of others.

Methods: An online sample of 895 respondents participated between November 4th and November 10th, 2020 in a discrete choice experiment including the attributes: percentage of vaccinated individuals protected against COVID-19, month in which the vaccine would become available and the number of cases of mild and severe side effects. The data was analysed by means of panel mixed logit models.

Results: Respondents found it important that a safe and effective COVID-19 vaccine becomes available as soon as possible. However, the majority did not want to be the first in line and would rather wait for the experiences of others. The predicted uptake of a vaccine with the optimal combination of attributes was 87%, of whom 55% preferred to take the vaccine after a waiting period. This latter group tends to be lower-educated. Older respondents gave more weight to vaccine effectiveness than younger respondents.

Conclusions: The willingness to take a COVID-19 vaccine is high among adults in the Netherlands, but a considerable proportion prefers to delay their decision to vaccinate until experiences of others are known. Offering this wait-and-see group the opportunity to accept the invitation at a later moment may stimulate vaccination uptake. Our results further suggest that vaccination campaigns targeted at older citizens should focus on the effectiveness of the vaccine.



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 - Policies
 - Willingness to part

Péntek et al. Health Qual Life Outcomes (2020) 18:34 https://doi.org/10.1186/s12955-020-01568-w

Health and Quality of Life Outcomes

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Keywords:

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Acceptable health and ageing: results of a cross-sectional study from Hungary



Márta Péntek^{1,2}, Job van Exel^{3,4}, László Gulácsi^{1,2}, Valentin Brodszky¹, Zsombor Zrubka^{1,2}, Petra Baji¹, Fanni Rencz^{1,5} and Werner B. F. Brouwer^{3,4}

Abstract

Background: We aimed to investigate the acceptability of imperfect health states in relation to age in Hungary and analyse its determinants. Results are contrasted to age-matched actual population health scores and to findings from a previous study in The Netherlands.

Methods: A cross-sectional online survey was performed. The same survey questions were applied as in a previous study in The Netherlands in order to enable inter-country comparisons. The descriptive system of the EQ-5D-3L health status questionnaire was used to assess the acceptability of moderate and severe health problems at ages from 30 to 80 by 10-year age-groups. Descriptive statistics were performed and linear regression analysis was used to investigate the determinants of acceptability.

Results: Altogether 9281 (female 32.8%) were involved with mean age 36.0 years and EQ-5D-3L index score of 0.852 (SD 0.177). Acceptability of health problems increased with age, differed per health domain and with severity of the problems. Except for 'Self-care', moderate health problems were acceptable by the majority from age 70 and acceptability scores were lower than EQ-5D-3L population norms from that age. The lowest average acceptability age was found in the 'Anxiety/depression' and dimension the highest in the 'Self-care' dimension. Respondents' age, current health, and lifestyle were significant determinants (R²: 0.041–0.130). With a few minor exceptions in some health dimensions, acceptability levels and patterns were strikingly similar to the Dutch findings.

Conclusion: In Hungary, acceptability of health problems increases with age and the majority found severe problems never acceptable. Views on acceptability of health problems seem to be fairly generalizable across European countries with different health and economic indicators.

Keywords: Acceptability, Ageing, Health-related quality of life, EQ-5D-3L, Hungary, The Netherlands



Efficiency: pa

- Factors that influe
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- **Preferences**
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Péntek et al. Health Qual Life Outcomes (2020) 18:346

https://doi.org/10.1186/c12055_020_01568_u

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Social Science & Medicine 126 (2015) 128-137



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Public views on principles for health care priority setting: Findings of a European cross-country study using Q methodology



Job van Exel a, Rachel Baker b, Helen Mason b, Cam Donaldson b, Werner Brouwer a, EuroVaO Team

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- b Yunus Centre for Social Business and Health, Glasgow Caledonian University, Glasgow, G4 OBA, Scotland

ARTICLE INFO

Article history: Available online 22 December 2014

Keywords: Europe Resource allocation Decision making Health care Social values O methodology **QALYs** Equity

ABSTRACT

Resources available to the health care sector are finite and typically insufficient to fulfil all the demands for health care in the population. Decisions must be made about which treatments to provide. Relatively little is known about the views of the general public regarding the principles that should guide such decisions.

We present the findings of a O methodology study designed to elicit the shared views in the general public across ten countries regarding the appropriate principles for prioritising health care resources. In 2010, 294 respondents rank ordered a set of cards and the results of these were subject to by-person factor analysis to identify common patterns in sorting. Five distinct viewpoints were identified, (1) "Egalitarianism, entitlement and equality of access"; (II) "Severity and the magnitude of health gains"; (III) "Fair innings, young people and maximising health benefits"; (IV) "The intrinsic value of life and healthy living"; (V) "Quality of life is more important than simply staying alive".

Given the plurality of views on the principles for health care priority setting, no single equity principle can be used to underpin health care priority setting. Hence, the process of decision making becomes more important, in which, arguably, these multiple perspectives in society should be somehow reflected. © 2014 Elsevier Ltd. All rights reserved.

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Public views on pri European cross-co

Job van Exel ^{a, *}, Rachel EuroVaQ Team

a Erasmus University Rotterdam, Institu

^b Yunus Centre for Social Business and

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Health

WILEY

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The value of health—Empirical issues when estimating the monetary value of a quality-adjusted life year based on well-being data

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Revised: 18 March 2021

²Erasmus School of Economics, Erasmus University Rotterdam, Netherlands

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Sebastian Himmler and Jannis Stöckel, Erasmus School of Health Policy & Management, Erasmus University Rotterdam, Netherlands. Email: himmler@eshpm.eur.nl (SH) and stockel@eshpm.eur.nl (JS) Abstract

Decisions on interventions or policy alternatives affecting health can be informed by economic evaluations, like cost-benefit or cost-utility analyses. In this context, there is a need for valid estimates of the monetary equivalent value of health (gains), which are often expressed in € per quality-adjusted life years (QALYs). Obtaining such estimates remains methodologically challenging, with a recent addition to the health economists' toolbox, which is based on well-being data: The well-being valuation approach. Using general population panel data from Germany, we put this approach to the test by investigating several empirical and conceptual challenges, such as the appropriate functional specification of income utility, the choice of health utility tariffs, or the health state dependence of consumption utility. Depending on specification, the bulk of estimated € per QALY values ranged from €20,000-60,000, with certain specifications leading to more considerable deviations, underlining persistent practical challenges when applying the well-being valuation methodology to health and QALYs. Based on our findings, we formulate recommendations for future research and applications.

EVWORDS

health valuation, instrumental variable regression, panel data, piecewise regression, quality-adjusted life years, well-being valuation

JEL CLASSIFICATION

D61, I18, I31, C33, C36

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Health economists can help provide insights

- Costs and benefits of new technologies
- Preferences of patients
- Value of health
 - → help policy makers to decide which technologies to fund from their budget
- Innovations in medical technology
 - → provide great benefits to patients: longer and healthier lives
 - → threat to the financial sustainability of the healthcare sector
- To face this societal challenge, closer collaboration between engineers and health economists is important



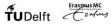
Health

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Health & Technology

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TU Delft, Erasmus University Rotterdam and Erasmus MC are joining forces and integrating knowledge, expertise and methodology. Through convergence, we will form novel frameworks that foster scientific discovery and technological innovation in the field of health and healthcare.









Erasmus School of Health Policy & Management

Thank you!

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